INVESTOR PRESENTATION SEPTEMBER 2022



Desirable places to live



ONE OF THE LEADING FRENCH LISTED REITS





Issy-les-Moulineaux, Hauts-de-Seine

OFFICE INVESTMENT: Icade, the leading real estate player in Greater Paris

- Portfolio as of 06/30/2022: €8.6bn (100% basis)
- Average net initial yield (Group share, incl. duties)⁽¹⁾: 5.6%
- **Development pipeline (100% basis)**(2): **€1,301**m (for nearly **162,000** sq.m)
- Situated mainly in the Paris region, close to major Greater Paris stations
- 877,000-sq.m land bank



POLYCLINIQUE COURLANCY Reims-Bezannes, Marne

HEALTHCARE INVESTMENT: Icade, a leading player in Europe

- Portfolio as of 06/30/2022: €6.8bn on a 100% basis, €4.0bn Group share
 - 85% in France, 15% outside France
 - 83% acute and post acute care (incl. 4% outside France) and 17% long-term care (incl. 10% outside France)
- 209 healthcare facilities as of 06/30/2022
- Average net initial yield (incl. duties)⁽¹⁾: 4.9%



PLATEFORME MARSEILLE Bouches-du-Rhône

PROPERTY DEVELOPMENT: a leading property developer in France, a key player in low-carbon construction

- FY 2021 KPI: Turnover = €1.7bn, EBITDA = €631m⁽³⁾ and target ROE > 10%
- Limited exposure (less than 10% of Group equity⁽⁴⁾)
- A full-service developer (offices, homes, etc.) with extensive national coverage (21 local offices)

As of 06/30/2022

€15.5bn **property portfolio**

€12.2bn property portfolio excl. duties, Group share



Icade shareholding structure



S&P rating for Icade & Icade Santé BBB+, stable outlook

⁽¹⁾ Annualised net rental income from leased space plus potential net rental income from vacant space at estimated rental value, divided by the appraised value of leasable space including duties (2) Inludes the fair value of the asset at project start, cost of works (incl. expenses, fees and tenant improvements) and carrying costs

⁽³⁾ Excluding intersegment transactions and other items

⁽⁴⁾ Property Development equity attributable to the Group (before elimination of investments in subsidiaries / consolidated equity attributable to the Group) (5) Including 0.76% of treasury shares, and 0.32% for Icade's FCPE employee-shareholding fund (as of 06/30/2022)

STRONG H1 2022



H1 2022 NCCF

€205m

+7.1%

€2.7 per share

+5.0%

Solid NCCF generation for the 3 business lines

- Above our expectations
- Including impact of H1 2022 and 2021 disposals

Comforting FY 2022 guidance

EPRA NAV as of June 2022

NDV

€7.8bn, €103 per share +13.8% (over 6 months) (+19.9% YoY)

NTA

€7.3bn, **€**96.2 per share +1.8% (over 6 months) (+5.2% YoY)

Our markets are attractive and liquid slight cap rates compression on most of our assets

Strong debt indicators

LTV (incl. duties)

38.8%

ICR

6.6x

Hedging policy

94%

A strong balance sheet to face the current changing financial environment

- Improvement of LTV (-135 bps vs. December 21)
- Comfortable ICR
- Conservative hedging policy

H1 2022 KEY HIGHLIGHTS 1/2





Office Property Investment



Healthcare Property Investment

Resilient leasing activity:

- > 60,000 Sq.m: total floor area of leases signed or renewed in H1 2022; representing a WALB of 6.8 years
- Recent (August 2022) newsflow on Fresk: lease for 5,000 sq.m bringing its occupancy rate to 92%

2022 disposal plan well on track

- YTD disposals totalling c.. €570m (incl. August announcement)
- supporting the portfolio valuation (in line with Dec. 2021 NAV)

A growing international diversification

• H1 2022 investment volume: **c**.€**167**m⁽¹⁾; incl. €**119**m in Italy and Spain

Opportunistic disposal of 4 acute care facilities in France for €78m

+10% over appraisal values

Positive impact of indexation: 100% of leases linked to indices with inflation component

Indexation effect on rents in H1 2022: Office: +2.0% / Healthcare: +1.7%

Valuations up 1.7% LFL - Positive impact of indexation on income growth

- Office portfolio: +1.3%, regional cities and business parks well oriented
- Healthcare portfolio: +2.4%, confirming attractiveness of the asset class

H1 2022 KEY HIGHLIGHTS 2/2





Property Development



Financials



CSR

Continued business momentum in H1 2022

- Economic revenue⁽¹⁾ up c.+7% to €574m
- New orders: c.2,500 units. i.e. **€678**m in value, **+15**% vs. H1 2021
- c.50 new launches representing more than 2,000 units (vs. 30 launches in H1 2021)
- External growth: acquisition of M&A Promotion
- Forward indicators well oriented: revenue expected from residential land portfolio at **€3.1**bn (+14% for residential)

Sound debt indicators to cope with rising interest rates

- New Green Bond issued in January **2022: €500**m, **8** years, coupon: **1.0**%
- Improved cost of debt, at 1.19% with a maturity of 5.6 years
- Strong ICR: 6.6x vs. 6x in Dec. 2021

S&P confirmed BBB+ rating with stable outlook for Icade & Icade Santé (July 2022)

Further acceleration in the low carbon strategy

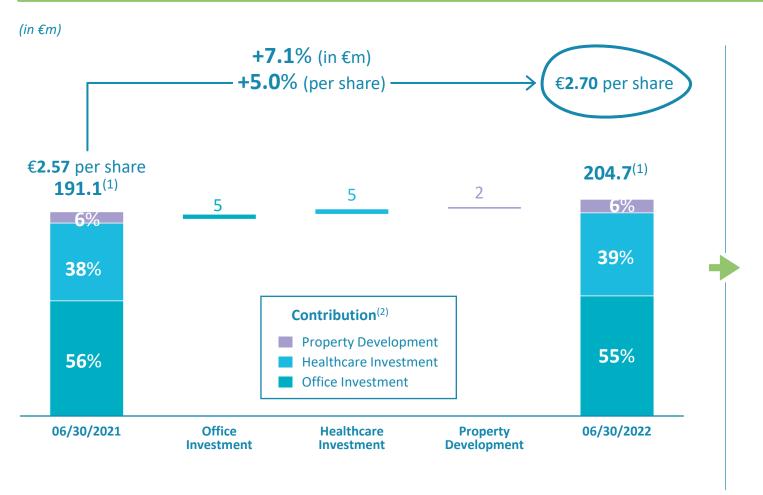
Reinforced objectives for the 3 business units, aligned on a +1.5°C pathway

Icade applied for SBTi methodology: validation of the trajectory under review

> Say on Climate and Biodiversity resolution approved by 99.3%

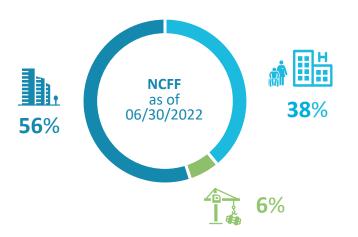
NCCF UP +7.1%, **+5.0% PER SHARE**





NCCF up for the 3 business lines

- Office Investment Division: +4% resilient leasing activity; improved cost of debt
- Healthcare Investment Division: +7%
 solid growth driven by further expansion
- Property Development Division: +19%
 continuing strong business momentum reflected
 in NCCF





Strong NCCF growth, reflecting the strength of our diversified business model

2019

CADE

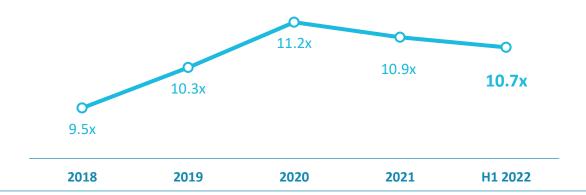
IMPROVEMENT OF ALL DEBT RATIOS, FAR FROM COVENANTS

2021

H1 2022

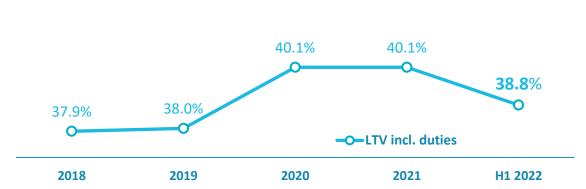








2020



ICR at 6.6x



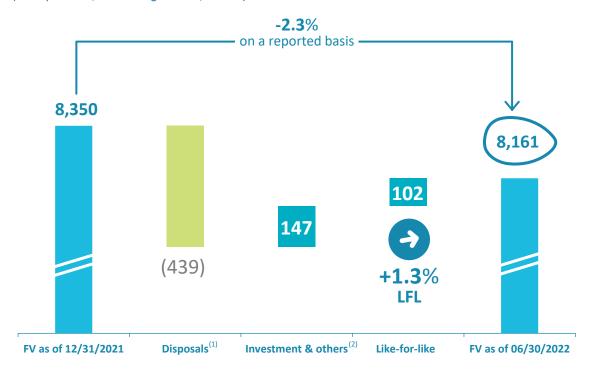


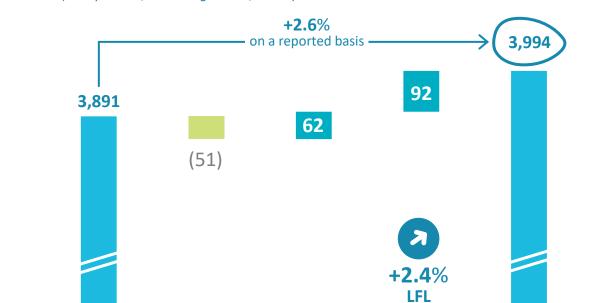
Our balance sheet is well adapted to face new financial environment

ICADE

OFFICE & HEALTHCARE VALUES INCREASE ON A LIKE-FOR-LIKE BASIS

H1 2022 change in fair value - Office Investment (Group share / excluding duties / in €m)





H1 2022 change in fair value - Healthcare Investment

(Group share / excluding duties / in €m)

Disposals⁽¹⁾

Major regional cities and business parks (labs & small business premises) overperform



FV as of 12/31/2021

Valuations of healthcare assets: ongoing cap rate compression in France & Germany

Investment & others (2)

Like-for-like

Strong appetite confirmed in the physical market

FV as of 06/30/2022

ICADE

4 REASONS TO BE VERY CONFIDENT



Our Office portfolio is more than resilient



Growth of Healthcare portfolio will continue



We confirm Icade Promotion roadmap



Indexation will more than offset rising cost of debt

→ Strong visibility on our cash flows and dividends

MAIN REASONS TO BE VERY CONFIDENT 1/2





Our Office portfolio is more than resilient

Best environmental specifications, attractive locations and rents are key to attract large corporates

56% of the Paris region portfolio



and Level of rent compared to CBD

Portfolio yield significantly above cost of financing



22 Icade Yield vs. 22 French 10Y sovereign rate



- → High risk premium allows to offset increasing risk-free rate
- → Value of yielding assets will perform better than low cap rates buildings



Growth of Healthcare portfoliowill continue

The healthcare real estate remains attractive: volume and cap rate compression in H1

Historically supportive shareholders (Icade & minority) plus a strong balance sheet

€3bn investment plan by 2025 maintained

- New financial environment already taken into account
- Possibility to attract new shareholders on favourable terms
- IPO on hold, due to market conditions
- → Icade has the capacity to finance its stake in 2022 and 2023

MAIN REASONS TO BE VERY CONFIDENT 2/2





We confirm **Icade Promotion roadmap**

Ability to manage rising construction costs

- Most of the increase in construction costs is behind us.
- Positive sales price evolution
- Adaptation of construction process management



No significant plot of land on the balance sheet and land acquisition price to be adapted

Roadmap (2021-2025) • Revenue: €1.4bn

Margin: 7%

Additional and growing

NCCF



Indexation will more than offset rising cost of debt

- Debt schedule: no maturity before 2024
- **Robust hedging policy: 94%** as of june 22
- **Strong financial profile to face rising interest rates:**
 - ICR will remain at ~ 5x until 2025
 - Average cost of debt will remain below 2% until 2025
- **S&P confirmed BBB+ rating with stable outlook for Icade & Icade Santé**









Simulation indexation vs. rising interest rates 2023 – 2025 (on a Group share basis) - Everything being equal:

Impact of indexation on revenues

> Impact on refinancing



c.+€100m

Cumulated impact of indexation 2023-2025

c.-€55m

Cumulated additional financial costs 2023-2025

Indexation more than offset rising interest rates



ICADE

WE ARE VERY CONFIDENT IN OUR FY 2022 GUIDANCE

2022 guidance maintained

Subject to Covid-19 and geopolitical situation

2022 Group NCCF per share

excluding impact of 2022 disposals

2022 Healthcare Investment NCCF

2022 dividend



LES QUARTIERS DE GALLY - Versailles, Yvelines



Next key event: Investor Day on November 28, 2022





Appendices

H1 2022 INDICATORS (GROUP SHARE BASIS)

DEVELOPMENT

PROPERTY



+3.9%

€285.0m

vs. **€274.2**m as of 06/30/2021

GROSS RENTAL INCOME⁽¹⁾

+6.6%

€192.8m

vs. **€180.9**m as of 06/30/2021 €2.54 per share

EPRA EARNINGS

-0.7%, +1.7% LFL

€12.2bn(2)

vs. **€12.2bn** as of 12/31/2021

PORTFOLIO

-50 bps LFL

INVESTMENT

PROPERTY

87.0%

vs. **88.1**% as of 12/31/2021

100%

Stable

vs. 100% as of 12/31/2021

OFFICE

HEALTHCARE

FINANCIAL OCCUPANCY RATE

+7.0%

€573.6m

vs. **€536.3**m as of 06/30/2021

REVENUE(3)

+19%

€12.9m

vs. **€10.9**m as of 06/30/2021

NCCF

Stable

€1.7bn

vs. **€1.7**bn as of 12/31/2021

BACKLOG

-10 bps

LIABILITIE

1.19%

vs. 1.29% as of 12/31/2021

AVERAGE COST OF DEBT

Stable

5.6 years

vs. **5.9** years as of 12/31/2021

AVERAGE DEBT MATURITY

-135 bps

38.8%

vs. 40.1% as of 12/31/2021

LTV RATIO (VALUE INCL. DUTIES) **+7.1**%, **+5**% per share

€2.70 per share

ATO

0

~

vs. **€2.57** per share as of 06/30/2021 **€204.7**m

GROUP NCCF

+1.8% over 6 months / +5.2% YoY

€96.2 per share

vs. **€94.5** per share as of 12/31/2021 **€7.3**bn

EPRA NTA

+13.8% over 6 months / +19.9% YoY

€103 per share

vs. **€90.6** per share as of 12/31/2021 **€7.8**bn

EPRA NDV

INVESTOR PRESENTATION

Very solid financial results

A RESILIENT OPERATIONAL ACTIVITY IN A CONTEXT OF SIGNIFICANT DISPOSALS





A strong and robust tenant base

71%

CAC 40 CAC

CAC 40, SBF 120, other large companies and government agencies

64%(1)

of rental income from tenants with a credit rating >15 out of 20 (very low risk)

Positive impact of indexation

100%

Leases indexed

c.2.0%

Indexation effect on rents in H1 2022

c.3.0%

Expected full year impact

Leasing activity

>60,000 sq.m

Signatures & renewals

• Annual rental income: €11m

• **WALB: 6.8** years

Total additional secured annual rent

€16m⁽²⁾

Active asset management

also securing upcoming lease expiries

Rental income: slight decrease mainly due to disposals

€181m

Gross rental income as of June 30, 2022, Group share -0.8% (-3.5% LFL)

+5.9%

Excluding impact of 2021 and 2022 disposals



ORLY-RUNGIS BUSINESS PARK, Val-de-Marne



PARK VIEW, Villeurbanne (Rhône)



LE LAFAYETTE, Lyon (Rhône)



Solid asset management activity in H1 2022

56%



DYNAMIC ASSET ROTATION: INVESTOR APPETITE FOR MATURE ASSETS REMAINS STRONG

PDM4 SOLD FOR €186m



LE MILLÉNAIRE 4, Paris, 19th district – 24,600 Sq.m

>10%
Equity IRR for the 4 Millénaire buildings

>€400m⁽¹⁾
Total H1 2022 disposals

GAMBETTA SOLD FOR €219m



GAMBETTA, Paris, 20th district – 20,000 SQ.M

>10% Equity IRR

In line with Dec. 2021 valuations



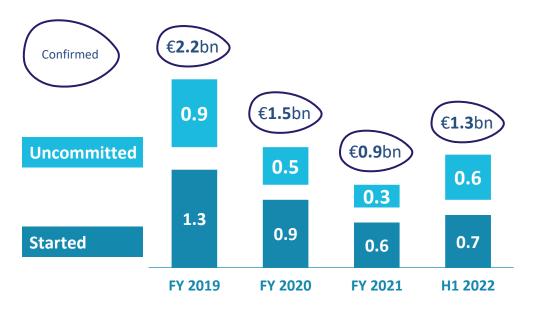
- 2022 disposal plan well on track
- Attractive IRR: illustration of Icade's ability to create value







A pipeline valued at €1.3bn at the end of June



- A confirmed pipeline (started and uncommitted projects) accounting for around 10% of portfolio value
- Improving pre-letting situation: projects started 40% pre-let, +10 bps vs. Dec. 2021



A secure pipeline, selective projects in dynamic areas







Next in Lyon Part-Dieu : **100**%⁽¹⁾ pre-let

- Refurbishment project launched
- Prime rent
- 12 years leases of which 9 years without break option
- Completion in Q2 2024

Edenn in Nanterre

- Total Investment: €225m
- Completion in Q2 2025
- c.60% pre-let (Schneider electric)

New project:

Trophy asset on Champs Élysées

- **12,500** sq.m of mixed-use space: office and retail
- Total investment: c.€395m

FURTHER RENTAL INCOME GROWTH







 GRI: solid growth, driven by international acquisitions, predominance of acute care sector

€104m

GRI in Group share €179m on a 100% basis +13%

Change in rental income as of H1 2022 **+1.7%** LFL change

83%

Contribution of acute and post acute care

A more international and diversified profile

15%

International assets as a % of total GAV (vs. 13% in 2021)

Germany: 28 facilities

Italy: 24 facilities

Spain: 6 facilities

Portugal: 4 facilities

New tenants vs. H1 2021 among leading healthcare providers, including

COLISEE



Positive impact of indexation

c.**100**%

leases indexed

+1.7%

Indexation effect in H1 2022 (vs. +1.4% in Q1 2022) c. +3.0%

Expected full year impact 70% of French leases are indexed in H2

Full occupancy, WALB up vs. H1 2021

100%

Financial occupancy rate as of June 30, 2022

7.9 years WALB

+0.6 year vs. June 2021



LONG-TERM CARE FACILITY, Spain



- Robust and growing cash flows
- Positive impact of indexation; progressive capture of inflation

abroad

CONTINUED, DIVERSIFIED AND DISCIPLINED INVESTMENTS







Investments: continued growth in Southern Europe

€167m⁽¹⁾of which €119m

26 years

WALB of acquisitions abroad



Acquisition of a portfolio of 6 long-term care facilities in Spain for €60m⁽²⁾



LONG-TERM CARE FACILITY - COLISÉE Madrid region, Spain



Acquisition of an eye clinic in Spain for €13m







Acquisition of a private hospital in Italy for €22m⁽³⁾





A significant pipeline 100% pre-let

€430m

total investments (100%)

c.30 facilities

out of which **20** international assets **20** years WALB

€22m

Additional rental income by 2025

70% International



LONG-TERM CARE FACILITY – WATHLINGEN, Lower Saxony, Germany

Market appetite: upside beyond valuations

Disposal of 4 acute care facilities for €78m at +10% over appraisal values



MONTAGARD SURGICAL CENTER, Avignon (Vaucluse)



35% of the €3bn investment plan (2021-2025) completed to date, in line with our roadmap

⁽¹⁾ Total investment including acquisitions and preliminary agreements + other capex

Of which one asset to be acquired by the end of 2022

⁽³⁾ Part of the 3 remaining hospitals to be acquired in 2022 by Icade Santé, further to the preliminary agreement signed in Dec. 2021 with Gruppo Villa Maria to acquire a portfolio of 4 private hospitals in Italy

PROPERTY DEVELOPMENT: EXCELLENT PERFORMANCE IN H1 2022





Strong business momentum in H1 2022

Economic revenue

€573.6m

+7.0%

Change vs. H1 2021

Operating margin

5.5%

vs. 5% in June 2021

Icade Promotion able to offset increasing construction costs

Continued strong demand for residential

A record half-year in terms of new commercial launches

c.50vs. 30 in 2021 HY (>2,000 units)



QUARTIER GALLY - Versailles, Yvelines

New housing orders

€678m

+15%

Change vs. H1 2021 (in value)

A good performance in an undersupplied market

Office segment: growing activity

New office sales off-plan

c.€192m Change vs. H1 2021: +5%

> **52,000** sq.m



c.32,500 sq.m of offices in Romainville (Seine-St-Denis)



Significant preliminary agreement signed in early July

Project: Odessa Lyon Part Dieu (Rhône) 13,000 sq.m



Continued momentum, strong demand for residential; gaining market share

PROPERTY DEVELOPMENT: FORWARD LOOKING INDICATORS STRONGLY UP





Solid growth drivers for Icade Promotion

Know-how in low-carbon construction

2 innovative projects won







Know-how in large land plots redevelopments

Acquisition from Engie to convert and redevelop 70 former industrial sites



Ramping up of the renovation/refurbishment schemes

- Appealing potential in redevelopment of office buildings
- 2 significant projects in 2021



Selective external growth

Acquisition of M&A Promotion (regional developer in Occitania)

→ Additional revenue: €170m over the next 3 years



Growth potential remains strong

Backlog

€1.7bn stable vs. Dec. 2021 Revenue expected from the controlled residential land portfolio⁽¹⁾

€3.1bn

+14% for Residential (vs. Dec. 2021)

Medium-term revenue potential (residential & office) (2)

€8.3bn

+9% vs. Dec. 2021



On track to deliver Icade Promotion roadmap



INVESTMENT DIVISION: EPRA EARNINGS GROUP SHARE UP 6.6% IN VOLUME, +4.5% PER SHARE

	Total Propert		
Group share in €m	06/30/2022	06/30/2021	Change vs. 06/30/2021
Gross rental income	285.0	274.2	+3.9%
Net to gross rental income ratio	92.5%	93.4%	(-89 bps)
EPRA cost ratio ⁽¹⁾	8.7 %	9.8%	(-110 bps)
EPRA earnings ⁽²⁾ from Property Investment, Group share	192.8	180.9	+6.6%
EPRA earnings from Property Investment per share, Group share	2.54	2.43	+4.5%

- Solid growth in gross rental income, up +3.9%
- EPRA cost ratio improves by c.110 bps; <10%
- Contribution by activity
 - **Office: 58%**
 - Healthcare: 42%



Solid H1 financial performance for the Investment Divisions



RESILIENT OFFICE DIVISION, STRONG GROWTH FOR HEALTHCARE

Office Investment

(Group share in €m)

(Group share in Eiri)		1	•
	06/30/2022	06/30/2021	Chg. vs. 06/30/2021
Gross rental income	180.6	182.2	(-0.8%)
Net to gross rental income ratio	89.5%	90.6%	(-110 bps)
EPRA earnings	112.2	105.5	+6.4%

- Gross rental income: -0.8% due in part to a well executed disposal plan → +6% excluding impact of 2021 and 2022 disposals
- Down -3.5% LFL, in line with our expectations:
 - Linked to financial occupancy rate partially offset by indexation (+2%)
 - Impact of the 75,000-sq.m renewal of the AXA lease, securing mid-term revenues
- Operating costs under control; net financing costs continue to drop

Solid growth of the Office Division: EPRA earnings up +6.4%

Healthcare Investment

(Group share in €m)

(Group share in entry	06/30/2022	06/30/2021	Chg. vs. 06/30/2021
Gross rental income	104.4	92.1	+13.4%
Net to gross rental income ratio	97.8%	99.1%	(-125 bps)
EPRA earnings	80.6	75.5	+6.8%
EPRA earnings from Prop. Investment per share, Group share	1.06	1.01	+4.8%

- Gross rental income: +13.4%, driven by acquisitions in Europe
- LFL +1.7% thanks to indexation
- High net to gross rental income ratio (97.8%)



Solid growth also in Healthcare Division: EPRA earnings up +6.8%



PROPERTY DEVELOPMENT: FINANCIAL INDICATORS STRONGLY UP

	06/30/2022			06/30/2021			
(in €m)	Residential	Office	TOTAL ⁽²⁾	TOTAL	Total change	Residential	Office
Economic revenue ⁽¹⁾	475.4	97.0	573.6	536.3	7.0%	3.7%	26.7%
Revenue (Group share)	438.4	87.9	527.4	490.2	7.6%	5.4%	19.9%
Current economic operating profit/(loss)	25.8	5.3	31.3	27.0	+16.2%		
Operating margin	5.4%	5.5%	5.5%	5.0%	+0.5 pps		
Net current cash flow (Group share)	10.8	2.6	12.9	10.9	+19.0%		

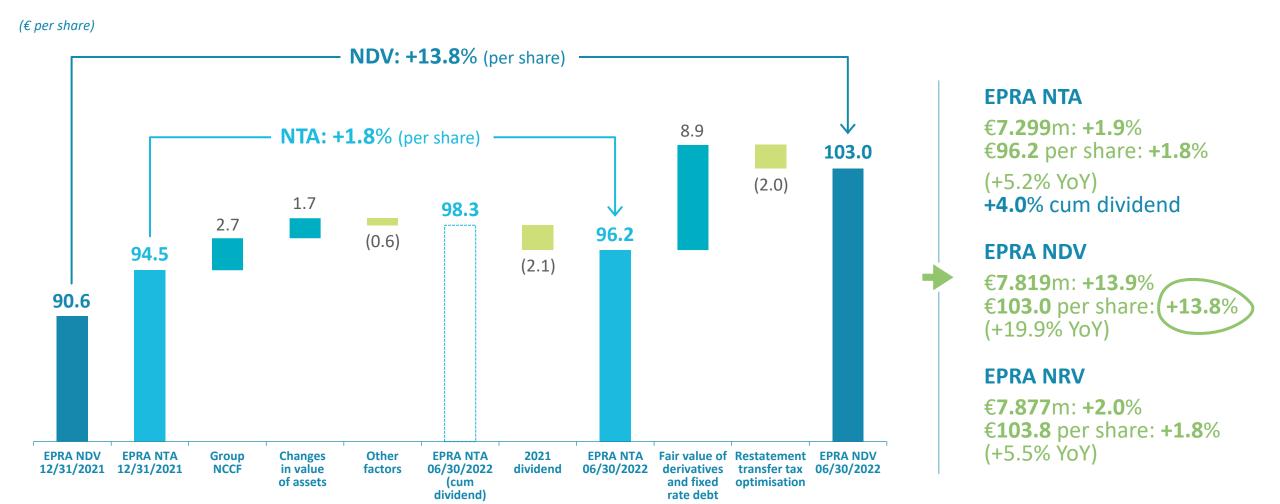
- Revenue at €574m, +7% vs. H1 2021: driven by both offices (+27%) and residential (+4%)
- Residential business fuelled **by continuing strong demand**: €475m in revenue, i.e. 83% of total revenue
- Operating margin increased to 5.5%, thanks to appropriate management of rising construction costs:
 - Residential prices well oriented
 - Technical construction costs under control
- NCCF at c.€13m (+19% vs. H1 2021)



Results fully in line with Icade Promotion's roadmap



EPRA NAV NDV: €103.0 PER SHARE, +13.8% OVER 6 MONTHS (+19.9% YoY)





NDV NAV evolution reflects our attractive cost of debt and hedging policy

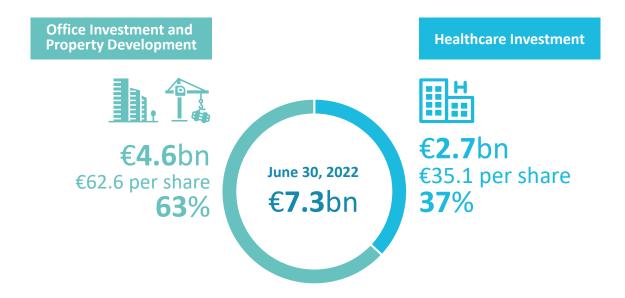
NAV: CONTRIBUTION OF OFFICE & DEVELOPMENT AND HEALTHCARE





Icade Group

NAV NTA as of June 30, 2022 €96.2 per share





Healthcare Property Investment Division

NAV NTA as of June 30, 2022 **€97.9** per share

Number of shares of the Healthcare Investment Division based on the combined financial statements

NAV NTA: €4.4bn; €97.9 per share⁽¹⁾ +2% vs. December 2021

NAV NDV: €4.6bn; €102.4 per share⁽¹⁾ +8% vs. December 2021



Accretion in Healthcare; sustained asset rotation in Offices

CADE

LIABILITY MANAGEMENT IN H1 2022: COST OF DEBT, LIQUIDITY AND MATURITY



A very active first half

- Issue of an 8-year €500m Green Bond with a coupon of 1.0% in early January 2022
- Early redemption of a €279m bond maturing in 2023
- Reinforcement of Icade Santé's financial structure: €400m, 5-year RCF on very favorable terms
- Improved debt indicators:
 - Lower LTV at 38.8%
 - Stronger ICR at 6.6x thanks to an active H1



Well-managed exposure to interest rate risk

- No significant debt maturity before 2024, first bond maturity in 2025
- Robust hedging policy: c.94% in June 2022, >80% until 2024
- Attractive cost of debt level: 1.19%, combined with a 5.6 years maturity
- Liquidity position as of June 30, 2022: c.€1.9bn in RCFs; >€0.8bn in cash



Expanded use of green finance

Sustainable financial instruments: C.35% of total debt, +5% vs. Dec 2021



LES QUARTIERS DE GALLY - Versailles, Yvelines



A sound and sustainable financial structure to face rising interest rates





Paris Region Office Market

Take-up gained momentum reaching new heights



1m sq.m +25% vs. H1 2021 -2% vs. 10-year average

Large transactions are back

77% in new offices (sq.m)

17 outside of Paris

transactions >5,000 sqm In H1 2022 **11,700** average size (sq.m) (12,700 sq.m over 2017-2021)

Growing headline rents for new office space and vacancy rate stabilising

Regional Office Markets

Dynamic markets catching the attention of investors



Lyon

Aix/Marseille

+46% / +32%

Q1 2022 take-up vs Q1 2021 (+23% and +78% vs. 10-year average)

+6%

YoY increase for Prime rent in La Part-Dieu & EuroMed

€1.3bn

Record H1 for investments in regional offices (+8% YoY)

Capital Markets

An attractive market with more large transactions



€12.5bn

Direct investments in commercial real estate in H1 2022 +29% YoY / +13% vs. 10-year average

30

Transactions > €100m vs. 13 in H1 2021

31%

North American (12%) and UK (9%) investors very active

Strong presence of domestic investors (+11 pps YoY)



... that will benefit Icade



OFFICE TAKE-UP PICKS UP FURTHER, REACHING NEW HEIGHTS

Take-up rebounds despite macroeconomic concerns: office tenants catch up their postponed projects

Take-up in line with expectations for 2022



Growth expectations are facing headwinds

Annual GPD growth

2011 - 2019	2020	2021	2022 ⁽¹⁾	2023(1)	2024 ⁽¹⁾
+1.4%	-7.9 %	+6.8%	+2.0%	+1.2%	+1.7%

Employment rates will continue to increase in the service sector

Total employment rate in the Paris region (yearly growth and in thousands of jobs)

2011 - 2019	2020	2021	2022 ⁽²⁾	2023 ⁽²⁾	2024 ⁽²⁾
+1.51%	-1.39 %	+1.4% +68	+2.2%	+1.0%	+1.2%

Where is the office market most active so far?



New offices in central or affordable locations

Market segments sorted by relative situation vs their 10-year-average

	H1 2022 Take-up (thsd sq.m)	vs. 10-year average ▼		are of new Offices vs. 10-year average)
La Défense	114	+ 30%	65 %	Very strong (32% usually)
Paris CBD	229	+ 25%	30%	A bit higher (17% usually)
North. Inner Ring	64	+ 19%	74 %	Very strong (46% usually)
Péri-Défense	68	- 27%	26%	Weaker (33% usually)



⁽¹⁾ Oxford Economics (2) Oxford Economics, INSEE/Eurostat, Banque de France: Employment Office aggregate (incl. ICT) in the Greater Paris Region

(forecasts based on June 2022)



- La Défense and North. Inner ring well oriented
- Icade will benefit from the high demand for new core offices





	Paris CBD	La Défense	Western Crescent	Inner Ring	Outer Ring
Physical vacancy rate Q2 2022 vs. a year earlier)	2.8% ▼	12.2% ▼	13.4% ▲	12.2% ▲	5.1% ▼
Take-up (H1 2022 vs. H1 2021 / vs. 10 year-average)	229,000 sq.m (+36% / +25%)	114,000 sq.m (+15% / +30%)	179,000 sq.m (-5% / -26%)	124,000 sq.m (+43% /-11%)	110,000 sq.m (-13% / -19%)
Transactions > 5,000 sq.m (% H1 2022)	17%	25%	12%	15%	14%
Prime rent (€/sq.m/year headline excl. taxes & service charges - H1 2022 vs. a year earlier)	€920 /sq.m ≈	€580 /sq.m ▲	€630 /sq.m ▲	€370 /sq.m ▼	€ 250 /sq.m ▼
Average rent for new space (€/sq.m/year, headline rents excl. taxes & service charges - H1 2022 vs. a year earlier)	€861 /sq.m ▲	€531 /sq.m ▲	€397 /sq.m ≈	€355 /sq.m ▼	€232 /sq.m ▼
Lease incentives (average % for transactions in 2022)	19% ≈	32% ▲	27 % ≈	26% ▲	24% ▲
Price (incl. duties, all property ages) (€ incl. duties/sq.m in H1 2022 vs. a year earlier)	€20,200 /sq.m ▲	€8,600 /sq.m ▼	€6,200 /sq.m ▼	€5,600 /sq.m ▼	€2,400 /sq.m ▲
Supply under construction to be completed within 3 years (in sq.m, end of June. 2022 vs. a year earlier)	83,700 sq.m ▼	179,000 sq.m ▼	336,400 sq.m ▼	556,200 sq.m ▲	34,600 sq.m ▼
Prime yield (Q2 2022 vs. a year earlier)	2.70% ≈	3.95% ≈	3.20% ≈	3.60% ≈	4.85% ≈
Office investments (H1 2022 vs. H1 2021)	€1,195m (+14%)	€132m (- 50%)	€554m (- 60%)	€ 627 m (- 31 %)	€400 m (NS)

- Take-up focusing on higher quality offices around transport hubs
- Two-thirds of take-up over 5,000 sq.m is outside Paris
- **Paris CBD** > **€900**/sq.m and shrinking supply is making La Défense, Western Crescent and Inner Ring attractive







Lyon
3% of annual rent

Large markets outside Paris trending up



- 2nd best start in 5 years 80% in inner Lyon
- Strong demand for new offices (decreasing supply in 2022)
- **Prime rent back** to its highest level in *La Part-Dieu*

Take-up in Lyon area (Q1) Vacancy rate





Marseille

2% of annual rent

Dynamic office market facing limited new supply



- A record Q1 in Aix/Marseille in 2022
- New offices at a high level
- Limited completions in Euroméditerranée expected in 2022

Take-up in Aix-Marseille area (Q1) Vacancy rate







Markets offering value-creation opportunities

Sources: BNP Paribas Real Estate / JLL / FNAIM

SEPTEMBER 2022

INVESTMENT VOLUMES OVER THE 10-YEAR AVERAGE



Higher unit sizes leading to higher volume

€12.5bn invested in H1 2022 (+29% over a year) with 30 transactions over €100m (vs. 13 in H1 2021)

Offices are the main investment in France 50% of investments in offices with €4.9bn in Paris Region (+2%) and €1.3bn for markets outside Paris (+8%) in addition to a

strong appetite for industrial assets (+35%) and retail (+222%)

France is attractive to foreign investors North America, UK and Germany are very active, as well as domestic players

Prime yields stabilized

Investors' focus on core assets maintaining yields in the Greater Paris Region under pressure for best assets and leading to compressions in markets outside Paris

 Direct real estate investments in France (Commercial real estate, €bn)



Investors are more and more selective with a focus on core offices and diversification opportunities (urban logistics, healthcare, markets outside Paris) keeping prime yields under pressure: Icade's disposal plan will also benefit from these trends

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KEY FIGURES



		12/31/2021	06/30/2022
Portfolio value (00%, excl. duties)	€8.9 bn	€8.6 bn
Portfolio value (Gro	up share, excl. duties)	€8.4 bn	€8.2 bn
Average net initi (Group share, incl. dut		5.5%	5.6%
Offices Business parks	icsy	4.9 % 7.3 %	5.0% 7.2%
Average price per sq.m ⁽²⁾	Paris region offices Offices ex Paris region Business parks	7,000 4,000 2,300	7,000 4,300 2,400
Total floor area	in millions of sq.m)	1.92	1.87
WALB		4.5 years	4.0 years
Financial occupancy rate Offices Business parks		88.1% 89.3% 84.6%	87.0% 87.9% 83.9%

+

Resilient indicators for the office portfolio

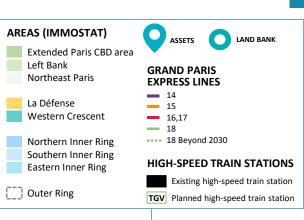
- +1.3% valuation increase on a like-for-like basis, reflecting the quality and diversity of the portfolio
- Slight yield decompression mainly driven by disposal of prime assets
- WALB and financial occupancy rate temporarily impacted by disposals

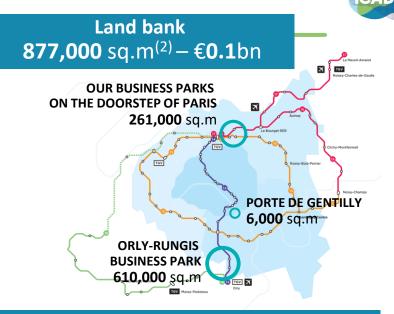


ORIGINE - Nanterre, Hauts-de-Seine

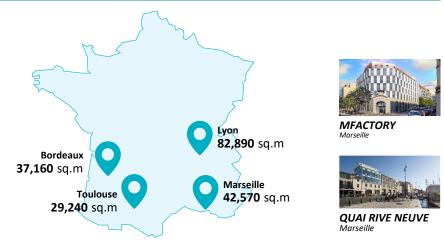
MOST INVESTMENTS ARE CONCENTRATED IN GREATER PARIS: C.91%







Portfolio outside the Paris region **245,400** sq.m – **€0.8**bn⁽¹⁾





DEVELOPMENT PIPELINE AS OF JUNE 30, 2022



Project name	Location	Type of works	In progress	Property type	Estimated date of completion	Floor area (sq.m)	Rental income (€m)	YoC ⁽¹⁾	Cost on a group share basis ⁽²⁾ (€m)	Cost on a 100% basis ⁽²⁾ (€m)	Remaining to be invested on a 100% basis > Q2 2022 (€m)	Pre-let
B034	Paris, 19 th district	Refurbishment	√	Hotel	Q4 2022	4,826			41	41	9	100%
JUMP	Portes de Paris	Construction	√	Office / Hotel	Q1-Q3 2023	18,782			94	94	39	19%
MFACTORY	Marseille	Construction	√	Office	Q3 2023	6,000			27	27	16	-
GRAND CENTRAL	Marseille	Construction / VEFA	√	Office	Q4 2023	8,479			35	35	18	-
PAT029	Paris, 19 th district	Refurbishment	X	Office	Q2 2024	11,532			97	97	41	-
NEXT	Lyon	Refurbishment	√	Office	Q2 2024	15,380			55	99	48	100%
EDENN	Nanterre	Refurbishment	X	Office	Q2 2025	30,587			225	225	144	59%
ATHLETES VILLAGE	Saint-Ouen	Construction / VEFA	✓	Office / Business premises	Q1 2026	12,404			31	61	38	-
TOTAL PROJECTS	STARTED					107,990	37.5	5.5%	605	680	353	40%
TOTAL UNCOMMI	TTED PROJECTS					54,235	28.4	4.6%	585	621	234	-
TOTAL PIPELINE						162,225	66.0	5.1%	1,191	1,301	588	-
POTENTIAL OPPO	RTUNISTIC DEVELOP	PMENTS				106,627			537	537	450	-



- A development pipeline with an attractive YoC of 5.1%
- 1 project to be completed by the end of 2022, 100% pre-let

Fair value-based YoC = headline rental income / cost of the project. This cost includes the fair value of the asset at project start, cost of works (incl. expenses, fees and tenant improvements) and carrying costs
 Includes the fair value of the asset at project start, cost of works (incl. expenses, fees and tenant improvements) and carrying costs
 15% of which is in the process of being signed (expected in September 2022) with Imagin'Office, a subsidiary of Icade dedicated to offering coworking solutions

NANTERRE-PRÉFECTURE: A STRATEGIC LOCATION IN A BOOMING AREA





over 200,000 sq.m

19% of total portfolio value

+0.5% LFL change in value

- Prime rent in the area:
 €420/sq.m⁽¹⁾
- Occupancy rate: 91.2%
 (>99% excluding Origine)

PROPERTIES IN OPERATION







ÉTOILE PARK

DÉFENSE 4/5/6

GRANDS AXES

2021 COMPLETIONS







ORIGINE

WEST PARK 4

PRAIRIAL

EXCELLENT ACCESSIBILITY



By road: A86, A14 & ring road

By public transport: RER A

 A new transport hub: RER E station (2023) and line 15 of Grand Paris Express (2030)



















EDENN

PIPELINE PROJECT STARTED

Redevelopment of Défense 2 into EDENN, with rental space doubled

- Completion: Q2 2025
- 60% pre-let to Schneider Electric

INVESTOR PRESENTATION SEPTEMBER 2022

NANTERRE-PRÉFECTURE: ORIGINE









66,400 Sq. m of office space & amenities

- Total investment: €450m (completed in Q1 2021)
- Occupancy rate: 79% (tenant: Technip Energies)
- Office rent: €420/sq.m / Annual rental income: €29m
- YoC based on fair value: 6.3% / Market based cap rate⁽¹⁾: 4.0%

Excellent accessibility

- 8 minutes walking distance to La Défense transport hub
- < 10 minutes from CBD by train
- A new transport hub: RER E station (2023) and line 15 of Grand Paris Express (2030)













Certifications















INVESTOR PRESENTATION SEPTEMBER 2022

FRESK: VALUE CREATION IN PARIS, 15th DISTRICT / ISSY-LES-MOULINEAUX







FRESK – Paris, 15th district / Issy-les-Moulineaux

2021 2016 2019 September 30 Le Parissy building The tenant Technicolor FRESK reaches is acquired by Icade practical completion moves out.

Refurbishment work starts

- 20,600 sq.m of offices and amenities (creation of 2,400 sg.m vs. historical building)
- Occupancy rate: c.70% (tenant: PariSanté Campus)

from Union Investment

- Rental value: €520/sq.m excl. taxes
- Potential annual rental income: €11.2m (+20% vs. pre-refurbishment)
- State-of-the-art environmental performance

Close proximity to a transport hub

- At the base of the building
 - (T)(2) Porte d'Issy
- Less than a five-minute walk
 - (M) 8 Balard
 - M 12 Porte de Versailles
 - (T)(3a) Desnouettes
 - BUS 39 80 169

- Straddling two cities, Paris, 15th district and Issy-les-Moulineaux
- Excellent visibility from the ring road with a media façade over 60 metres long
- 340 sq.m of green indoor terraces accessible from the offices

Best-in-class labels & certifications:



BREEAM « High Performance »





to obtain the 2-star

An environnementally responsible overhaul: 750 metres in length of dividing walls from the EOHO Tower have been reused and adapted to the private areas





• Equity IRR at completion: >10%





LE PLESSIS-ROBINSON, HAUTS-DE-SEINE: ÉQUINOVE - POTENTIAL CONVERSION OF OFFICES INTO HOUSING



Acquisition of Équinove for €183m (in Q2 2021)



2 office assets: **64,700** sq.m **3.4** years **WALB**

100% Occupancy rate (Renault)

8% Yield

€14m annual rental income

Potential redevelopment into housing in the medium term, in synergy with Icade Promotion⁽¹⁾



2,000 housing units to be completed by 2032

Excellent accessibility

• By road: A86

• By public transport: <u>T10</u> tram line to be opened in 2023

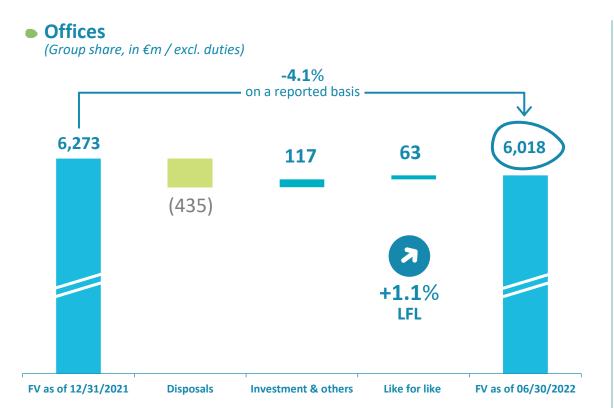
buses at the base of the building



A transaction that generates substantial and reliable rental income with a potential for value creation in the medium term

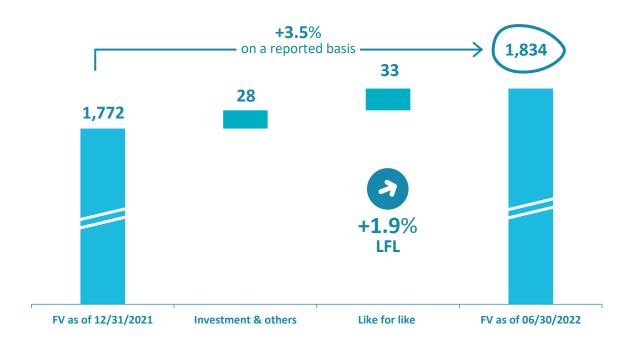


OFFICES AND BUSINESS PARKS VALUED AT €7.9bn (**GROUP SHARE**), **€8.3**bn (**100**% **BASIS**)



- Value as of June 30, 2022: €6.0bn (€6.5bn, 100% basis), -4.1% on a reported basis due to disposals
- Increasing at +1.1% LFL





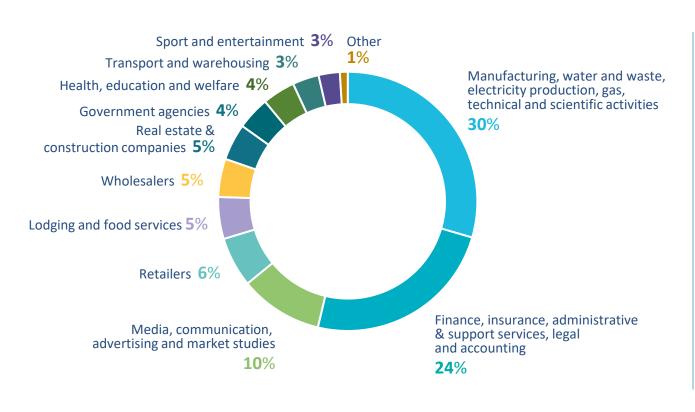


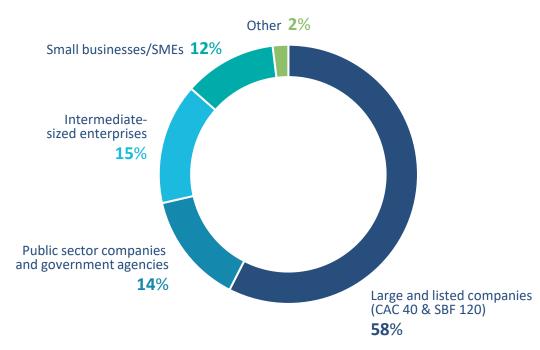
• Value as of June 30, 2022: €1.8bn, +3.5% on a reported basis, +1.9% LFL





% of annualised IFRS rental income as of 06/30/2022







A portfolio relatively immune to cyclical swings

41

IMAGIN'OFFICE: A FLEXIBLE AND COMPLEMENTARY SOLUTION





A new generation of offices for companies on the move









- Fully equipped, turnkey workspaces
- Office management solutions
- Flexible contracts
- A number of additional services
- Activities and events
- Eco-friendly offices





Occupancy rate: c.100%

> 10,000 sq.m flexible work spaces



Target:
20 locations
by 2025



Icade helps companies with their evolving needs in terms of location, agility and flexibility

HEALTHCARE: A SECURE MARKET BASED ON GROWING NEEDS



Growth potential for the Healthcare Real Estate (in France and Europe)

Predictable fundamentals

Twice as many seniors over 80 in Europe by 2050 (+29 million)

•

Growth market due to long-term demographic trends

Growing needs facing limited public resources

500,000 beds to be created by 2030 despite higher public deficits



A more agile private sector to bridge the investment gap

Large-scale operators are diversifying

Substantial developments in **Assisted Living** and better coordination with **primary care**



Capital-intensive strategies (takeovers, vertical integration, new beds)

Slight gap compared to H1 2021

€1.7bn in our target markets in H1 2022 (-17% vs. H1 2021)



However, new S&L and strategic divestment will boost the market in H2



- A robust and diversified demand from operators
- A growing and highly internationalised property market



ICADE SANTÉ, THE LEADER IN HEALTHCARE PROPERTY IN FRANCE

		Properties in France	Properties in Europe (exc	l. France)	Main type of facility	Other types of facilities owned		
	CADE (1)	€5.8 bn	€1 bn	Germany, Italy, Spain, Portugal	Acute care (75%)	Nursing home (17%) and PAC/mental health (8%)		
INVESTORS	PRIMONIAL (2)	≈ €3.5 bn	≈ €5.8 bn	Germany, Italy, Ireland, Spain, Austria	Nursing home (68%)	Acute care, PAC, mental health (26%) and other (5%)		
	BNP PARIBAS (3) REAL ESTATE	≈ €1.0 bn	≈ €0.3 bn	Germany	Acute care (41%)	Nursing home (39%), and PAC/mental health (20%)		
	Cofinimmo € (4) €0.5bn		€3.5 bn	Belgium, Germany, Netherlands, Spain, Finland, Ireland, Italy, UK	Nursing home (83%)	PAC, mental health (11%), acute care (3%) and other (3%)		
	Pierval (4) (7) Socies civile de placement immobiler	€0.6 bn	€1.4 bn	Germany, Ireland, Portugal, UK, Netherlands, Spain	Nursing home (61%)	Acute care, PAC, mental health (26%) and other (13%)		
	Foncière (5)	€0.3 bn	€0.1 bn	Germany, Italy, Spain, Portugal	Nursing home (56%)	PAC (40 %) other (4 %) + Childcare Division		
	aedifica (4)	-	€5.0 bn	Belgium, UK, Germany, Finland, Netherlands, Sweden, Ireland, Spain	Nursing home (65%)	Seniors' residences (21%), childcare centres (7%) and other (7%)		
		Property owned (all countries) In €bn / as a % of total operated facilities	Location		Туре	Strategy		
ATORS	KORIAN (6)	€3.2 bn 25 %	France, German Spain, Netherlar		Nursing homes PAC/mental health	€5bn target portfolio with 50% debt financing and 25% third-party equity financing		
OPERATORS	RPEA GROUPE	€8.2 bn 46 %	Western Europe: 11 countries Eastern Europe: 6 countries Brazil, Chile, Colombia, Mexico, Uruguay, China		Eastern Europe: 6 countries		Nursing homes PAC/mental health	A new financial strategy: €2bn of real estate assets to sell before end 2025

(4) In Q1 2022

(6) In Q1 2022

(5) As of the end of 2018 plus acquisitions identified

LARGE-SCALE HEALTHCARE OPERATORS

• Major acute care operators in our target markets based on 2020 revenue (HBI updated based on the announced business combinations)

Rank	(with latest known acquisitions)	2020 Revenue	(%)	(%)
	FRANCE			
	10% of the 2020 estimated revenues in the	private for-profit sect	or	

	<u> </u>	•		
1	Elsan (incl. C2S)	€2.5 bn	24%	
2	Ramsay	€2.2 bn	21%	\ 0
3	Vivalto Santé (incl. HPL, Mathilde group)	€1.0 bn	9%	9
4	Almaviva (incl. Maymard, Casamance)	€653 m	6%	9
5	Sisio (incl. Courlancy group)	€645 m	6%	

13% of the 2020 estimated revenues in the private for-profit sector

1	Gruppo Ospedaliero San Donato	€1.6 bn	17 %	
2	Humanitas	€732 m	8%	\ 0
3	GVM Care&Research "Gruppo Villa Maria"	€505 m	6 %	%9
4	Gruppo Giomi	€256 m	3%	M
5	Multimedica S.p.a	€203 m	2%	



27% of the 2020 estimated revenues in the private for-profit sector

1	Luz Saude	€589 m	29%	
2	CUF S.A.	€518 m	25%	\o
3	Lusiadas Saude (acquired by Vivalto Santé)	€316 m	15 %	%
4	Grupo Trofa Saude	€138 m	7 %	
5	HPA Saude	€45 m	2%	



A consolidating market in Southern Europe

Major nursing home operators in our target markets

in number of beds (sources: Cushman & Wakefield, Pflegemarkt, Mensuel des Maisons de Retraite, Instituts Statistiques Nationaux)

	FRANCE		
	21% of beds are in the private for-profit sector	134,000	
	Korian	24,960	%
	Orpea	19,922	%21
	DomusVi	18,205	4
	Colisée	7,634	
	Domidep	6,741	
	LNA Santé	4,631	
	Emera	4,057	
Ţ.	SPAIN		
	55% of beds are in the private for-profit sector	210,000	
		210,000 24,594	%
	private for-profit sector	-	%0 7
	private for-profit sector DomusVi	24,594	50 %
	private for-profit sector DomusVi Orpea	24,594 8,500	50 %
	private for-profit sector DomusVi Orpea Vitalia Home	24,594 8,500 8,481	50 %
	DomusVi Orpea Vitalia Home Ballesol Amavir (Maisons de	24,594 8,500 8,481 7,098	50 %
	DomusVi Orpea Vitalia Home Ballesol Amavir (Maisons de Famille)	24,594 8,500 8,481 7,098 6,223	50%
	DomusVi Orpea Vitalia Home Ballesol Amavir (Maisons de Famille) Sanitas Mayores	24,594 8,500 8,481 7,098 6,223 6,196	50%

GERMANY 43% of beds are in the		
private for-profit sector	393,000	
Korian	27,048	~
Alloheim	23,400	10
Victor's Group	14,580	
Orpea	12,997	
Kursana	9,536	
Azurit-Hansa-Gruppe	8,434	
Schönes Leben Gruppe	7,133	
DOMICIL SRH SE	6,818	
DOREA (Maisons de Famille)	6,624	
Emvia Living	6,439	
Vitanas GmbH	5,443	
Deutsche Wohnen SE	4,975	
Cura AG	4,809	
ITALY 26% of beds are in the	110 000	

French operators

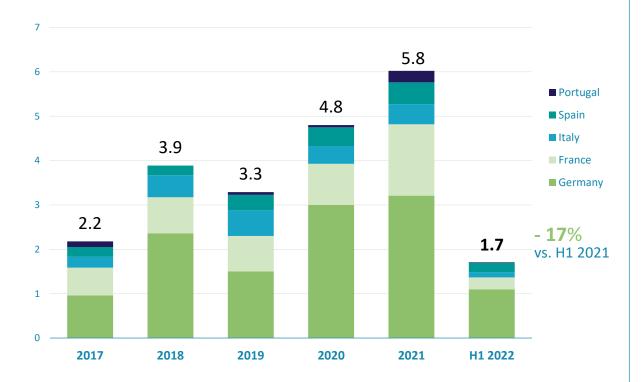
Other nationalities



A highly consolidated French market

SCARCE SUPPLY CONSTRAINS THE MARKET IN H1 2022

Healthcare investments in Icade's European markets (€bn) (source: Your Care Consult & Catella/CBRE/MSCI-RCA/ in-house market research for 2021& H1 2022)



- Resilient healthcare investment despite a lack of large portfolios
- Numerous **S&L** and large portfolios are expected to be sold in H2 2022

• Investment profile by country (source: Yourcare Consult, JLL, RCA and in-house market research) LTC = Long-term Care; AC = Acute Care

	Type of asset	2018-2021 Average	H1 2022 Investments	Selection of major transactions in 2022 (buyer, type of asset, operator)
	LTC	€2.5 bn	€1.1 bn	International Investor: 9 Care Homes (5 tenants) Primonial REIM: 7 Care Homes (Advita) Threestones Capital: 3 Care Homes (Vitanas)
0	50% AC 50% LTC	€1.0 bn	€270 m	French institutional investors: 4 hospitals (Elsan, Ramsay Santé) ⁽¹⁾ Iroko Zen: 1 hospital (GVM) Swiss Life AM: 1 hospital (Serenis & other)
	2/3 LTC 1/3 AC	€480 m	€120 m	Icade Santé: 1 hospital (GVM) Threestones Capital: 1 Residential Care Complex RiverRock: 1 Residential Care Complex (SPA)
(F)	LTC	€370 m	€205 m	Icade Santé: 6 Care Homes Primonial REIM: 2 Care Homes (CK) MGS Seguros: 2 Care Homes (Edalia)
0	90% AC 10% LTC	€90 m	€16 m	Lifento Care: 1 hospital (HPA)

(1) Sold by Icade Santé



- **Germany:** shortage of large porfolios favours local investors
- France: acute care deals maintain investment levels
- Spain & Italy: international investors drive the market

ICADE

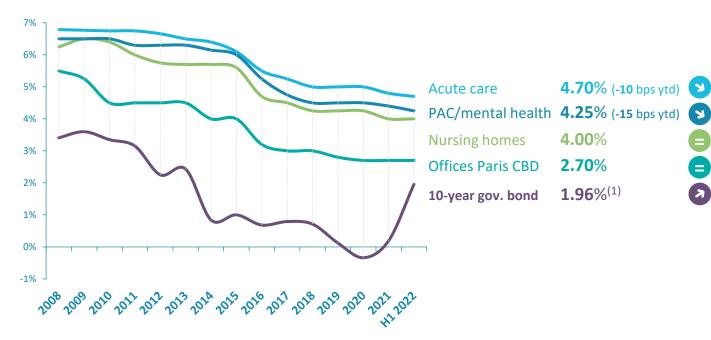
LOWER PRIME YIELDS ACROSS EUROPE DESPITE RISING LONG-TERM BOND YIELDS

Lower yields in France still driven by:

 Increased appeal of healthcare real estate to investors despite a highly regulated market (only 492 acute-care private facilities in France)

However, rising long-term bond yields will impact the market:

- Historically small gap between property yields and long-term bond yields
- The lack of liquidity will drive new sale & leasebacks by healthcare operators
- Prime yields in France (at period end) (sources: JLL and Oxford Economics)



Prime yields still compressed across Europe

- Strong demand for healthcare real estate after record funding in 2021
- Temporary low supply in most of the European markets (Italy, France and Germany)
- Prime yields for long-term care in Europe (sources: JLL European Healthcare Interface)

Germany	3.9%	-10 bps ytd
Spain	4.5%	-10 bps ytd
Italy	4.8%	= ytd

HOWEVER THE SEGMENTS HAVE DIFFERENT BUT ATTRACTIVE RISK-RETURN PROFILES

ACUTE CARE

NURSING HOMES

Asset specificities

- Average size of **€59**m⁽¹⁾
- A large amount of technical equipment (operating theaters, imaging, etc.) and limited accommodation space
- Limited to no alternative "outside the walls"

Long-term leases

High tenant

stickiness for

well-

established

assets

- 9 to 20 years⁽²⁾ with no break option
- **Regular CAPEX requirements for the tenant** leading to improved asset quality
- On-site investments from stakeholders (private practices, imaging, labs)
- Reflected in renewals achieved with Elsan in 2020 and 2021 and with Ramsay Santé in 2021

Icade Santé's positioning

 Focus on assets that provide core hospital services to the community

- Average size of €13m⁽¹⁾
- Mostly accommodation space
- **Location** and accommodation quality as key drivers of demand and tenants' profitability
- 12 to 29 years⁽²⁾
- **Limited obsolescence** as real estate specifications are stable in the long term
- Limited incentive to move as profitability is driven by asset location and optimal asset size
- Reflected in an average lease term of 13 years⁽¹⁾
- Participating in the market consolidation in Europe
- Developing **new capacity** through greenfield projects

Risk-return profile

- Infrastructure-like
- **5.0**% net initial yield⁽³⁾

- **Residential-like with strong tenant operators**
- **4.5**% net initial vield⁽³⁾



Durlangen nursing home,

Krefeld nursing home,

Germany

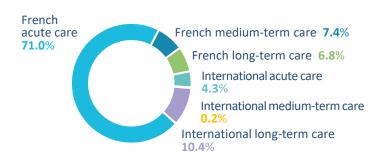
Germany

Private hospital, Italy

HEALTHCARE PORTFOLIO BY GEOGRAPHY AS OF JUNE 30, 2022

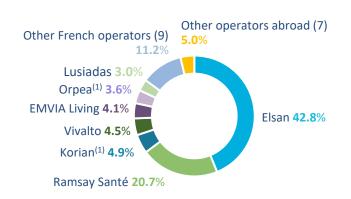
Breakdown by property type as of June 30, 2022

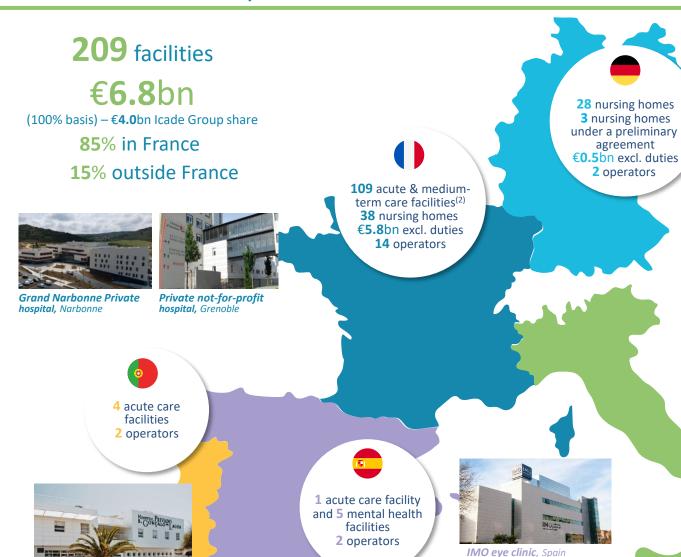
(as a % of portfolio value)



Breakdown by operator as of June 30, 2022

(as a % of portfolio value)





INVESTOR PRESENTATION SEPTEMBER 2022

Lagos private hospital,

49

20 nursing homes 2 mental health facilities

2 acute care facilities

10 nursing homes

& 2 acute care facilities

under a preliminary

agreement

€0.3bn excl. duties

6 operators





	12/31/2021	06/30/2022
Portfolio value (100%, excl. duties)	€6.7 bn	€6.8 bn
Portfolio value (Group share, excl. duties)	€3.9 bn	€4.0 bn
Average net initial yield (Group share, incl. duties) (1)	5.0%	4.9%
Acute and medium-term care in France and abroad	5.1%	5.0%
Long-term care in France and abroad	4.5%	4.5%
Financial occupancy rate	100%	100%
WALB	8.2 years	7.9 years
Number of facilities • incl. acute and medium-term care • incl. long-term care	206 122 84	209 118 91

- Slightly compressed yields across the Healthcare portfolio
- WALB roughly stable vs. Dec. 2021 at c.8 years and up vs. H1 2021



PRIVATE HOSPITAL LUSIADAS - Lisbon, Portugal



Very strong financial and operational indicators

ICADE

A PORTFOLIO ENCOMPASSING MAIN HEALTHCARE SUBSECTORS

(On a 100% basis)

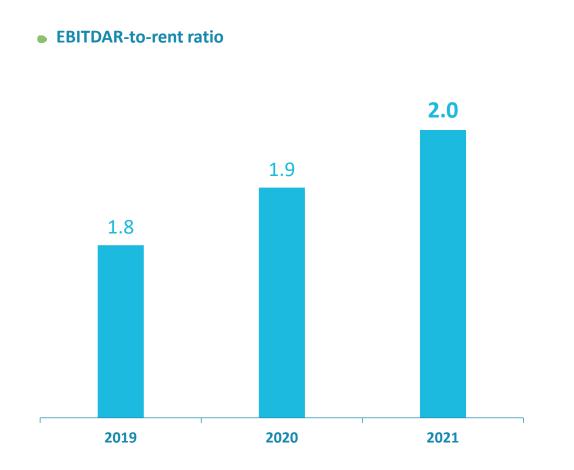


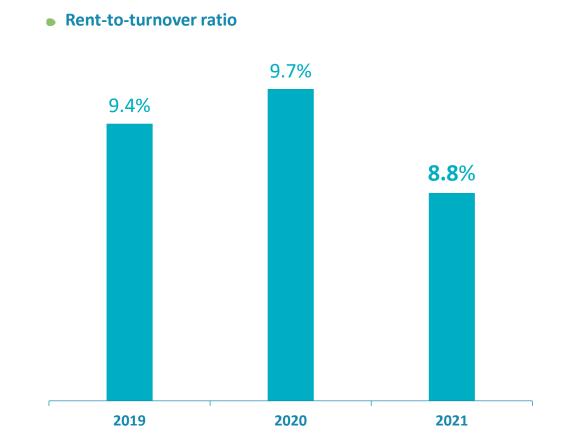


	**										
	Acute and	post-acute	care sectors	S		Long-term care sector					
	Acute care	Acute care	Acute care	Acute care	PAC/MHE	PAC/MHE	NH	NH	NH	NH	Total
# of assets	81	2	4	1	28	2	38	28	20	5	209
GAV - incl. duties GAV - excl. duties	€5,157m <i>€4,845m</i>	€66m <i>€65m</i>	€229m <i>€213m</i>	€15m €14m	€530m <i>€499m</i>	€13m €13m	€498m <i>€468m</i>	€499m <i>€464m</i>	€194m <i>€190m</i>	€56m €56m	€ 7,257 m € 6,829 m
IFRS annualised rental income	€260m	€3m	€11m	€1m	€24m	€1m	€22m	€22m	€11m	€3m	€356 m
Yield		5.0	0%		4.40/	4.50/		4.	5%		4.00/
Incl. duties	5.0%	4.2%	4.6%	4,8%	4.4%	4.5%	4.4%	4.3%	5.0%	4.6%	4.9%
Financial occupancy	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
WALB	6.7 years	26.5 years	7.5 years	17.2 years	6.1 years	22.2 years	6.8 years	15.2 years	18.8 years	28 years	7.9 years



PRODUCTIVE RELATIONSHIPS WITH TENANTS BASED ON HEALTHY RENT COVERAGE RATIOS



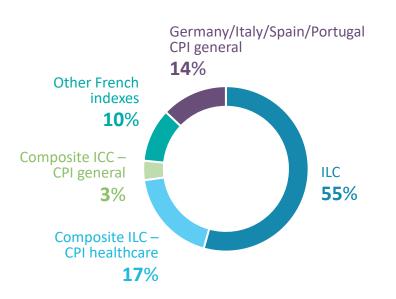






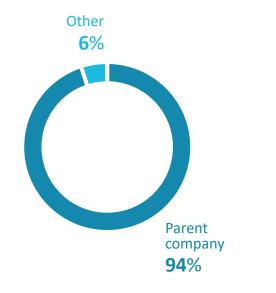
Cash flows secured by indexation

 Breakdown of GRI by indexation type (06/30/2022 annualised IFRS GRI)



Secured leases

 Breakdown by type of guarantee in % of GRI (06/30/2022 annualised IFRS GRI)



Long WALB

Breakdown of GAV by WALB (06/30/2022)





A SIGNIFICANT & ATTRACTIVE HEALTHCARE INVESTMENT PIPELINE, 100% PRE-LET

	Туре	Operator	Country/region/town	Total investment ⁽¹⁾ (€m)	Remaining to be invested (€m)	Estimated completion
				430	368	
France				129	66	
Saint-Charles PAC facility	Extension	SISIO	La-Roche-sur-Yon	14	1	2022
Saint-Pierre private hospital	Extension	🔀 ELSAN	Perpignan	9	1	2022
Pic Saint-Loup PAC facility	Extension	Clinipole	Saint-Clément-de-Rivière	9	4	2022
Nursing home	Development	RPEA	Bellerive-sur-Allier	17	3	2022
Bretéché private hospital	Refurbishment	🔀 ELSAN	Nantes	8	3	2023
Saint-Omer private hospital	Extension	🔀 ELSAN	Saint-Omer	10	8	2023
Les Cèdres private hospital	Extension	ELSAN	Brive-la-Gaillarde	7	3	2023
PAC facility	Development	⊗ KORIAN	Salon-de-Provence	24	17	2023
Saint-Augustin private hospital	Extension	🔀 ELSAN	Bordeaux	31	25	2024
Outside France				301	301	
Portfolio of 2 private hospitals	Acquisition (prelim. agreement)	GVM CAHE & RESEARCH	Italy (Tuscany, Puglia)	23	23	2022
Portfolio of 2 nursing homes	Development	ORPEA SEOUP	Germany (Krefeld, Wathlingen)	41	41	2022-2023
Portfolio of 2 nursing homes	Development	amavir residencias para mayores	Spain (Madrid, Ciudad Real)	22	22	2022-2023
ALBA portfolio (6 nursing homes)	Development	G ERON	Italy (Cesano, Senago, Arese, Vigonza, Planiga, Mestre)	109	109	2022-2024
Portfolio of 3 nursing homes	Development	G ERON	Italy (Veneto)	43	43	2022-2025
Nursing home	Development	amavir residencias para mayores	Spain (Tenerife)	10	10	2023
Long-term care facility	Development	€ COLISEE	Spain (Somosierra)	4	4	2023
Nursing home	Development	KOS	Italy (Parma)	12	12	2024
Private hospital	Extension	GVM CARE & RESEARCH	Italy (Liguria)	23	23	2024
Nursing home	Development	Charleston	Germany (Durlangen)	14	14	2025



- Growing international exposure (70%), in line with our goals abroad
- Many projects expected to be completed in H2 2022
- Yield on cost⁽²⁾ of 5.1% and potential rental income of c.€22m upon completion

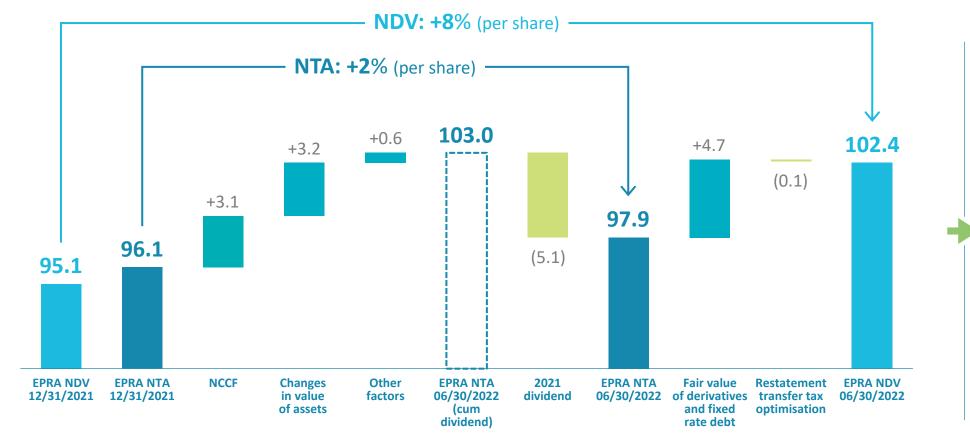
INVESTOR PRESENTATION SEPTEMBER 2022

⁽¹⁾ Cost of project as approved by Icade's governance bodies. This cost includes the fair value of land, cost of works, carrying costs and intra-group and external costs (2) YoC = headline rental income / cost of the project (as defined in (1))

ICADE

EPRA NAV NDV: €102.4 PER SHARE, +8% vs. 12/31/2021 (COMBINED FINANCIAL STATEMENTS)





EPRA NTA:

€4,360m: **+6**%

€97.9 per share: **+2**%

(+8% YoY)

+7.2% cum dividend

EPRA NDV:

€4,562m: **+12**% **€102.4** per share: **(+8**% (+15% YoY)

EPRA NRV:

€4,757m: **+6**%

€106.8 per share: **+2**%

(+7% YoY)

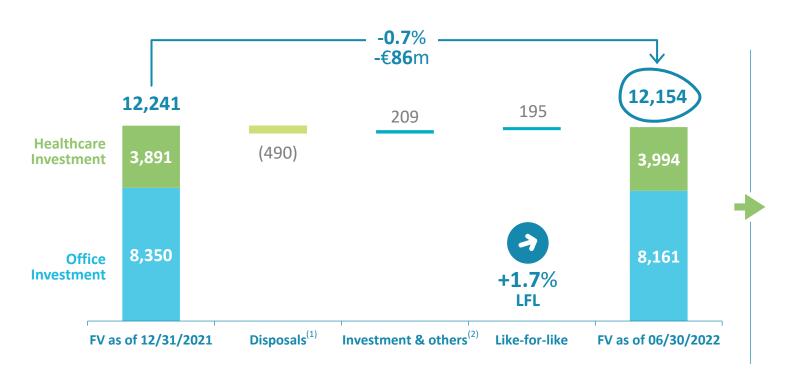


A strong NAV reflecting our solid business model, supported by the increase in NCCF and by portfolio value



PORTFOLIO VALUED AT €12.2bn (GROUP SHARE), €15.5bn (100% BASIS)

(Group share, excl. duties, in €m)



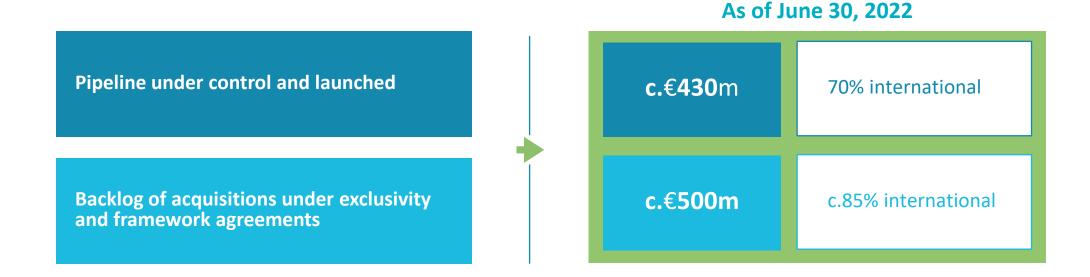
- Portfolio value almost stable on a reported basis (-0.7%, -€86m). **Investment & LFL increases almost** balance disposals
- Blended LFL increase: +1.7%, +€195m reflecting the attractivity of healthcare, industrials and regional assets



Portfolio value up by c.€200m on a like-for-like basis



A STRONG MEDIUM-TERM GROWTH OUTLOOK



A solid & dynamic backlog to support the €3bn investment goal by 2025

IMPLIED YIELDS⁽¹⁾ **OF OPERATING ASSETS**



(Group share)

Yields incl. duties – Office Investment



Yields incl. duties – Healthcare Investment



	12/31/2021	06/30/2022
Office Investment ⁽²⁾		
Offices	4.9%	5.0%
Business parks	7.3%	7.2%
Total Office Investment	5.5%	5.6%
Healthcare Investment		
Acute care	5.1%	5.0%
Medium-term care	4.7%	4.5%
Long-term care	4.5%	4.5%
Total Healthcare Investment	5.0%	4.9%
TOTAL PROPERTY INVESTMENT	5.3%	5.3%

CADE

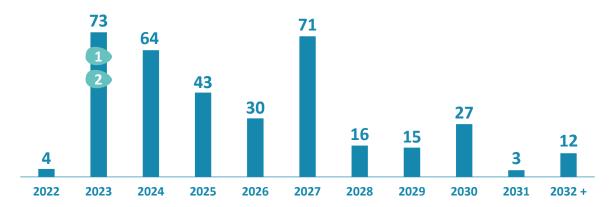
LEASE EXPIRY SCHEDULE⁽¹⁾ FOR THE PROPERTY INVESTMENT DIVISIONS (IFRS RENTAL INCOME)



Office Investment

Robust leasing activity in H1 2022

- Renewed leases: 7 leases renewed in 2022, i.e. 13,600 sq.m or €1.9m in annualised headline rental income, extended by +2.5 years
- New leases: 47 new leases signed for 47,500 sq.m, with annualised headline rental income of €9.1m
 - Annualised IFRS rental income in €m



- 1 Office Investment leases expiring in 2023 with a high probability of renewal: 60%
- 2 1 anticipated departure ahead of restructuration scheme (Equinove): 8%

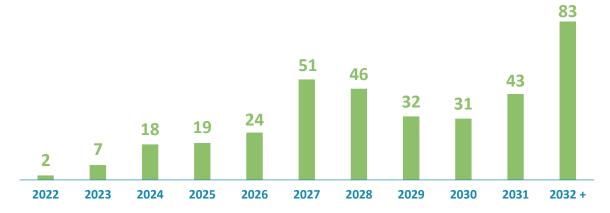


Healthcare Investment

Rents assured well into the future

- WALB of 7.9 years
 - 6.6 years in France
 - 15.8 years outside France

Annualised IFRS rental income in €m





76% of the Investment Divisions' leases expire after 2024



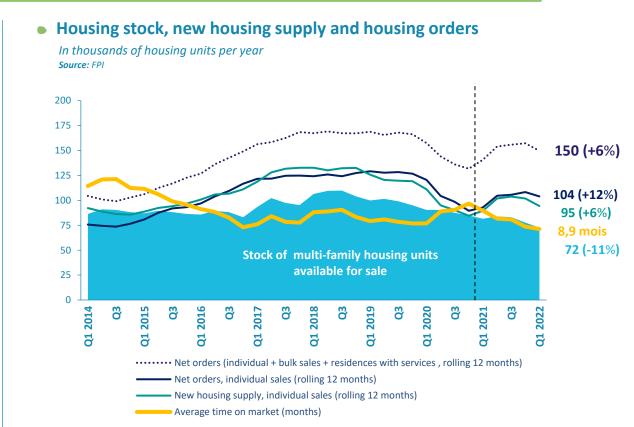
PROPERTY DEVELOPMENT: ACTIVITY AFFECTED BY SUPPLY CONSTRAINTS

Housing starts and building permits in France as a whole⁽¹⁾

In thousands of housing units per year Source: CGDD/SOeS



→ Housing permits are slowly returning to their pre-Covid-19 levels while building starts accelerate with a time lag



→ Housing stock down -11% year-on-year while reservations are still at a high level



A slower renewal of the supply reduces stocks



HIGHER PRICES REFLECT LOWER SUPPLY AND HIGHER CONSTRUCTION COSTS

Change

Construction cost and price indices in Q1 2022

Index rebased to 100 in 2015 Source: INSEE



— Producer Cost Index for Construction (ICP-F)

— Construction Cost Index (ICC)

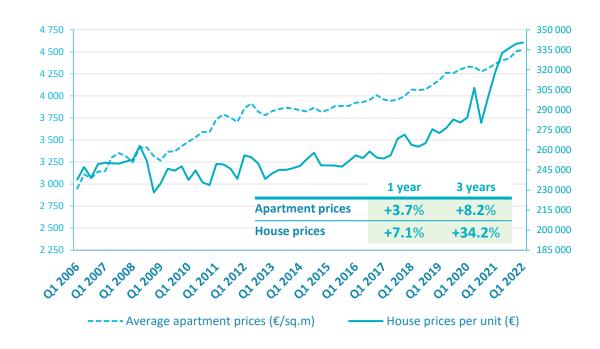
Housing Maintenance and Improvement Work Index (IPEA)



Higher construction costs exacerbated by the war on Ukraine and lockdowns in China

New home sale prices

Price incl. taxes in €/sq.m excl. notarial fees and other costs





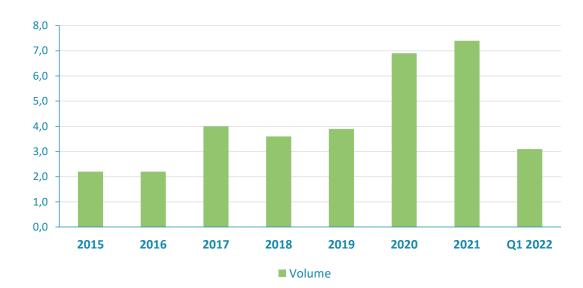
Prices continue to rise amid supply shortages

ICADE

PROPERTY DEVELOPMENT: SURGE IN RESIDENTIAL INVESTMENT

- Institutional investors increasingly interested in the residential segment
- Residential acquisitions by institutional investors

In €bn Source: CBRE

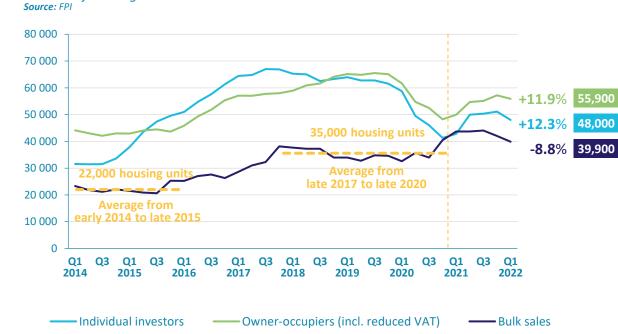


+

Residential investments (€3.1bn in H1 2022) driven by a large portfolio ("Lamartine" bought by CNP Assurances)

- Growing importance of bulk sales for property developers
- Net orders by type of buyer

Number of housing units





- Bulk sales consolidate in early 2022
- Volumes have doubled in less than 10 years





Solid indicators

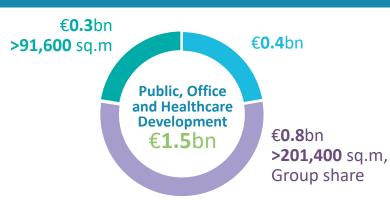
	12/31/2021	06/30/2022	Chg. 06/30/2022 vs. 12/31/2021
Backlog ⁽¹⁾	€1.7bn	€1 .7 bn	+0.0%
Revenue expected from the residential land portfolio ⁽²⁾	€2.7bn	€3 .1 bn	+13.5%
Total revenue potential ⁽³⁾	€7.6bn	€8.3 bn	
Residential	€6.1bn	€6.8 bn	
Office	€1.5bn	€1.5 bn	

Potential revenue of **€8.3**bn in the medium term

€6.8bn for the **residential** segment: >22,900 homes (excl. backlog)









⁽¹⁾ Backlog and Delegated Project Management(2) Residential revenue, Group share, excl. taxes (3) Revenue excl. taxes on a Group share basis incl. backlog, contracts won, stock of units currently for sale and land portfolio (residential and office)

ICADE'S CSR POLICY – POSITIVE H1 2022 RESULTS



Office Property Investment

Greenhouse gas emissions of offices and business parks:

-30% 2021 vs. 2015

% of office portfolio with HQE and/or **BREEAM In-Use certification:**

+8% LFL June 2022 vs. Dec. 2021

ISO 14001-certified & EcoJardin labeled business parks:

100% as of June 30, 2022

10 community events in the business parks in H1 2022



Healthcare Property Investment

New-build projects⁽¹⁾ certified with a minimum rating of HQE Very Good, BREEAM Very Good, LEED Silver or DGNB Silver

100% as of June 2022

Assessment of the vulnerability to climate change

100% of the portfolio & new investments in France



Property Development

Greenhouse gas intensity (kgCO_{2eq}/sq. m) of new homes:

-17% 2021 vs. 2015

Timber-based projects completed or under development: **475,000** sq.m

in 2021

Diversification of the product offer in favor of low-carbon (Urbain des Bois), contribution to the "No Net Land Take" goal (AfterWork) and inclusive housing (Icade Pierre Pour Tous)



Human resources

CSR and innovation objectives:

61%

82%

of employees

of managers

Apprentices in the workforce:

8% as of June 30, 2022

Women managers:

34,5% as of June 30, 2022

INVESTOR PRESENTATION

64



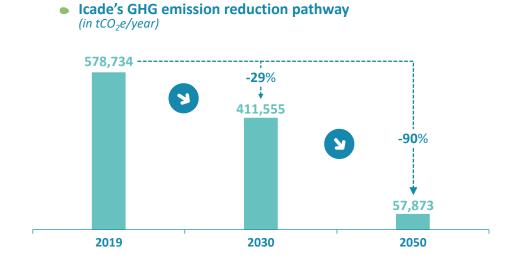


Achieving net-zero carbon emissions by 2050

Targets for reducing GHG emissions by 2030 for our three divisions and Corporate

Reducing GHG emissions by 90% in absolute terms between 2019 and 2050 and offsetting residual emissions





- A low-carbon investment plan for the next 4 years: €150m
- Icade's 1.5°C carbon reduction pathway to be approved against the Net Zero Standard: a commitment to the SBTi







"Say on Climate and Biodiversity" resolution approved by 99.3% of votes at the General Meeting

Climate and Biodiversity reports available on Icade's website





CADE

LEADING POSITION CONFIRMED IN 2021 BY CSR RATING AGENCIES

	CLIMATE CHANGE	NON-SPECIALISED		REAL ESTATE		
A- rating in the top 20% worldwide "Leadership" status TOP TOP TOP TOP TOP TOP TOP TO		Ranked 4 th out of 445 listed real estate companies worldwide Score: 7.7 /100 (inverted scale)	SUSTAINALYTICS	"Sector leader" status in the category of listed diversified companies in Europe with properties	GRESB REAL ESTATE sector leader 2021	
	in the top 20 % worldwide	Score: AA (on a scale ranging from CCC to AAA)	MSCI 🌐	mainly operated by their tenants Score: 83 /100		
	DRIVING SUSTAINABLE ECONOMIES	"Prime" status in the top 10% of real estate companies worldwide	ISS ESG ⊳	"Gold" rating for the quality of	EPRA SBPR	
	Ranked 4th out of 94 companies in Europe in the real estate sector Score: 64/100	V.E	non-financial reporting since 2015	GOLD		

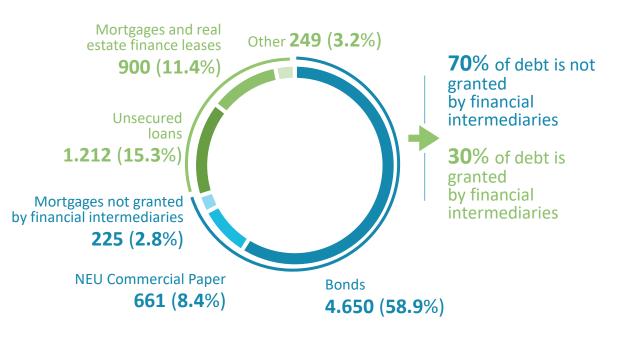


Icade improves its leading position in 2021 for ESG ratings

FUNDING STRUCTURE & DEBT SCHEDULE



Funding sources (in €m)







- a Icade Santé's €300m bridge-to-bond facility; window to extend to 2024
- **b** Next maturity bank loan: 2024 (€c.550m)
- C Next bond maturity: 2025 (€500m)



- A diversified funding structure
- Debt granted by financial intermediaries c.30%

